# Mechanism Design: lecture 4 Fair Division

Fedor Sandomirskiy

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Higher School of Economics, St.Petersburg e-mail: fsandomirskiy@hse.ru

#### **Motivation**

## Auctions = simple and efficient way to distribute resources. Why do we need something else?

Monetary transactions may be ruled out by

- ethical reasons. Bias towards richest ⇒ repugnant Examples: government programs (education, social housing), charity, organ transplants
- institutional reasons. Who is auctioneer?
   Examples: division of a common property (partners dissolving their partnership, inheritance), allocation of tasks or resources within the firm (office space, IT facilities, bonuses), division of a common surplus among business-partners

How to distribute resources if we can't auction them? What is fairness and how to take it into account?

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How to distribute resources if we can't auction them? What is fairness and how to take it into account?

Equals should be treated equally, and unequals unequally, in proportion to relevant similarities and differences. Aristotle, Ethics.

#### Agents may differ in their

- rights
  - Example: one partner contributed to the project more than others and hence deserves higger share of surplus
- tastes (preferences)
  - Example: Alice wants to attend an Archeology class and does not want to learn Economics, but Bob does.

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#### The two extreme cases:

- Unequal rights & identical tastes
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We focus on the last extreme case and aim to understand how individual tastes can be taken into account.

- 1950s: first paper on cake-cutting by Hugo Steinhaus cake = divisible inhomogeneous resource (land or time) We will not discuss. Why?
  - Most of the results are focused on fairness without efficiency ⇒ criticized by economists
  - Not much realistic

But there are many interesting results in the last decade.

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  - Cons: Wait... Usually the goods are indivisible!

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#### Lifehack: what is 0.3 of a bicycle?

- randomization: getting the bicycle with probability 0.3
- time-sharing: using bicycle 30% of time

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- last 50 years: fair division of divisible private goods Today!
- last decade: indivisibilities on Wednesday!
  - Pros: realistic + no lifehacks
  - Cons: non-trivial normative and algorithmic questions

#### **Outline**

- The model
- Efficiency and Fairness
- Social Welfare maximizers: Utilitarian, Egalitarian, and the Nash rules
- Equal choice opportunities and the Competitive Rule

## The model

- $N = \{1, 2, 3..., n\}$  a set of agents
- $A = \{a, b, c, ...\}$  a set of divisible private goods
- $\omega \in R_+^A$  a social endowment
  - w.l.o.g.  $\omega = (1, 1, ..., 1)$
- $z_i = (z_{ia}, z_{ib}, z_{ic}..) \in R_+^A$  is a bundle of goods received by agent i
- an allocation z = (z<sub>i</sub>)<sub>i∈N</sub> is a collection of bundles z<sub>i</sub> of all agents with the condition that all goods are distributed: ∑<sub>a∈A</sub> z<sub>i</sub> = ω
- Preferences on bundles are given by utility functions (cardinal setup):
  - $U_i(z_i)$  is agent i's utility
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$$f:(U_i)_{i\in N}\to z$$

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#### **Division rule**

$$f:(U_i)_{i\in N}\to z$$

#### Examples?

- give everything to the first agent
- equal division  $z_i = \omega/|N|$

## The domain of preferences

We will assume that agents have

#### additive (aka linear) utilities:

$$U_i(z_i) = u_{ia}z_{ia} + u_{ib}z_{ib} + u_{ic}z_{ic} + ... = < u_i, z_i >$$

• normalization  $\langle u_i, \omega \rangle = 1$  (or 1000), i.e., does not depend on i

**Pros:** easy to report and represent  $\Rightarrow$  wide use

$$U_1(z_1) = 2z_{1a} + 3z_{1b} + 5z_{1c}$$
  $\iff$   $u_1 : 2 3 5$   
 $U_2(z_2) = 7z_{2a} + 1z_{2b} + 2z_{2c}$   $\iff$   $u_2 : 7 1 2$ 

**Cons:** rules out complementarities between items

Other relevant domains (that we will not discuss):

- Leontief  $U_i(z_i) = \min_a u_{ia} z_{ia}$ : items are perfect complements
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	books	flowers
u <sub>Alice</sub> :	70	30
u <sub>Bob</sub> :	10	90

What do you think of such allocations?

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• equal division  $z_{Alice}$ : 0.5 0.5 Fair but inefficient. Difference in  $z_{Bob}$ : 0.5 0.5 preferences can be exploited to make both better off.

#### **Efficiency**

allocation z is efficient if there is no other allocation z' such that  $U_i(z_i') \geq U_i(z_i)$  for all i and for at least one i the inequality is strict.

Inefficiency gives an opportunity to trade: both are happy to exchange less wanted items (a deep idea to be exploited in 2 hours)

 $\begin{array}{ccc} books & flowers \\ u_{Alice}: & 70 & 30 \\ u_{Bob}: & 10 & 90 \end{array}$ 

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# Roles of efficiency and fairness. Example

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**Conclusion:** We need fairness and efficiency at the same time. But what is fairness?

The two dominant criteria in Economics:

### Fair Share Guaranteed (aka Equal Division Lower Bound)

Every agent prefers an allocation z to the equal division:

$$U_i(z_i) \geq U_i(\omega)/|N|$$

#### **Envy-Freeness**

Every agent prefers his bundle to the bundle of every other agent:

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for all  $i, j \in N$ .

- What is stronger, FSG or E-F?
- Do Efficient + E-F allocations always exist?

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- Do Efficient + E-F allocations always exist? We will see soon

# Social Welfare maximizers: Utilitarian, Egalitarian, and the Nash rules

### SW maximizers

**Widespread idea:** to get an efficient allocation let's maximize Social Welfare

#### Lemma

If an allocation z maximizes  $g(U_1(z_1), U_2(z_2)...U_n(z_n))$ , where g is strictly increasing in each variable  $\Rightarrow z$  is efficient.

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Our plan: check  $f_g$  for fairness for different g.

$$f_{UT}$$
 outputs  $z: \sum_{i \in N} U_i(z_i) o \max$ 

- Depends on normalization of u. Don't forget to normalize.
- Wide use in Economics
- Philosophy background: Jeremy Bentham (1748 1832): "The goal of the society is the greatest happiness of the greatest number of its members"

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U <sub>Alice</sub> :	5	10	20	30	35
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Alice gets only 5% from 100%. FSG says that she should get at least 50%, so  $f_{UT}$  violates FSG and E-F.

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### Example:

	beer	wine	vodka
U <sub>Alice</sub> :	80	10	10
$u_{Bob}$ :	10	80	10
U <sub>Claire</sub> :	10	10	80
u <sub>Dave</sub> :	33	33	34

Flexible agents may get nothing!

$$f_{UT}$$
 outputs  $z: \sum_{i \in N} U_i(z_i) o \max$ 

- Depends on normalization of *u*. Don't forget to normalize.
- Wide use in Economics
- Philosophy background: Jeremy Bentham (1748 1832): "The goal of the society is the greatest happiness of the greatest number of its members"

### **Example:**

	beer	wine	vodka
U <sub>Alice</sub> :	80	10	10
$u_{Bob}$ :	10	80	10
U <sub>Claire</sub> :	10	10	80
u <sub>Dave</sub> :	33	33	34

Flexible agents may get nothing!

**Conclusion:**  $f_{UT}$  is a very unfair rule (until there are monetary transfers to compensate unlucky agents)

$$f_{Egal}$$
 outputs  $z: \min_{i \in \mathcal{N}} U_i(z_i) o \max$ 

- introduced by Pazner and Schmeidler <sup>1</sup>
- Philosophy background: John Rawls (1921 2002): "The goal of the society is the greatest happiness of the least happy members"

- equitability:  $U_i(z_i) = U_j(z_j)$
- Efficiency
- FSG?
- E-F?

 $<sup>^{1}</sup>$ Pazner, E. A., Schmeidler, D. (1978). Egalitarian equivalent allocations: A new concept of economic equity. The Quarterly Journal of Economics, 92(4), 671-687.

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- equitability:  $U_i(z_i) = U_j(z_j)$  *Proof:* if not, we can transfer a small amount of some good from the happiest agent to all others thus increasing the Egalitarian SW.
- Efficiency
- FSG?
- F-F?

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- Efficiency *Proof:* similar argument
- FSG?
- E-F?

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- equitability:  $U_i(z_i) = U_j(z_j)$
- Efficiency
- FSG? Yes, because Egalitarian SW for the equal division allocation is 1/n.
- E-F?

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- Efficiency
- FSG?
- E-F? For |N| > 2, no. Example in 5 min.

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a b c  $u_{Alice}$ : 1 20 9

 $u_{Bob}$ : 15 5 10

### Useful tool: the structure of efficient allocations for 2 agents

Rearrange items s.t.  $u_{1a}/u_{2a}$  is decreasing. Then any efficient allocation has the following form

$$u_{Alice}: \ 1 \ 1 \ ... \ 1 \ imes \ 0 \ 0 \ ... \ 0 \ u_{Bob}: \ 0 \ 0 \ ... \ 0 \ 1-x \ 1 \ 1 \ ... \ 1$$

*Proof:* other allocations provide opportunities to trade.

**Corollary:** any efficient rule for two agents splits at most one item, i.e., produces almost-indivisible allocations! For n agents there are at most n-1 splits.

To compute  $f_{\it Egal}$  we need to find an efficient allocation such that  $U_1=U_2.$ 

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### $f_{Egal}$ violates E-F. Example with 3 agents

 $u_{Alice}$ : 6 6  $u_{Bob}$ : 8 4  $u_{Claire}$ : 9 3

By similar "trading argument" see that any Efficient allocation has the form

it remains to find x and y from

$$6x = 8(1 - y) + 4(1 - x) = 9y$$

to see that Claire envies Bob.

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### The Nash rule aka NashMaxProduct or NMP rule

A compromise between Utilitarian and Egalitarian approaches:

$$f_{Nash}$$
 outputs  $z:\prod_{i\in N}U_i(z_i) o \mathsf{max}$ 

a similar rule was introduced by J. Nash in the context of axiomatic  ${\rm bargaining}^2$ 

### **Properties:**

- Efficiency
- FSG? Yes!
- Envy-Freeness? Yes! Proof: see the blackboard

 $<sup>^2\</sup>mbox{Nash},$  John (1950). The Bargaining Problem. Econometrica. 18(2): 155–162. JSTOR 1907266

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## **Properties:**

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There are many confirmations that  $f_{Nash}$  is **the best rule to divide goods under additive utilities**. But why is the Nash product so specific? Wait 10min: there is a deep explanation based on theory of General Equilibrium.

 $^2$ Nash, John (1950). The Bargaining Problem. Econometrica. 18(2): 155–162. JSTOR 1907266

# How to compute $f_{Nash}$ for 2 agents?

Example:

 $u_{Alice}$ : 9 1  $u_{Bob}$ : 6 4

Let's use the structure of efficient allocations again:

• for every allocation

$$u_{Alice}: 1 \quad 1 \quad \dots \quad 1 \quad x \quad 0 \quad 0 \quad \dots \quad 0$$
  
 $u_{Boh}: \quad 0 \quad 0 \quad \dots \quad 0 \quad 1-x \quad 1 \quad 1 \quad \dots \quad 1$ 

find x such that first order conditions for the maximum of the product are satisfied; if such x belongs to [0,1] we are done!

• if no such x found, the Nash product is maximized by one of "indivisible" allocations (those with x=0). Check them all and find the optimal.

# Equal choice opportunities and the Competitive Rule

# Envy-freeness as equal choice opportunities

Alice spends 100\$ in a mall, so does Bob. Will they envy each other?

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No, because both select the best bundle of goods from the same choice set (their budget set).

Microeconomists combined this observation with theory of General Equilibrium  $\Rightarrow$  the Competitive Rule<sup>3</sup>

 $<sup>^3</sup>$ Varian, H. R. (1974). Equity, envy, and efficiency. Journal of economic theory, 9(1), 63-91.

aka Competitive Equilibrium with Equal Incomes (CEEI) or Pseudo-Market mechanism

#### Informal definition:

- give every agent a unit amount of "virtual" money
- select prices s.t. the market clears, when everybody buys the best bundle he/she can afford

## The resulting allocation is

- envy-free ← equal choice opportunities
- efficient — "invisible hand" of Adam Smith (1st fundamental theorem of Welfare Economics)

And this holds in a very general setup (e.g., in Arrow-Debreu preferences).

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### Formal definition

z is a competitive allocation if there is a vector of prices  $p \in \mathbb{R}_+^A$  such that for any agent  $i \in N$ 

 $z_i$  maximizes  $U_i$  over the budget set  $B(p) = \{y \in \mathbb{R}_+^A : \sum_{a \in A} p_a y_a \le 1\}.$ 

Properties: Envy-Free & Efficient and...

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**Properties:** Envy-Free & Efficient and... it coincides with the Nash rule!

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Properties: Envy-Free & Efficient and...

## Theorem (Eisenberg (1961), Gale (1960))

For homogeneous utilities (in particular, for additive)

$$f_{CR} = f_{Nash}$$
.

## Example

Find the outcome of  $f_{CR}$  and the competitive prices for

$$a$$
  $b$   $u_{Alice}$ : 9 1  $u_{Bob}$ : 6 4

Compare with the outcome of the Nash rule.

#### Tools:

- the structure of efficient allocations + knowledge that the outcome of CR satisfies FSG
- if an agent i consumes two goods a and b "bang per buck" are the same:  $\frac{u_{ia}}{\rho_a} = \frac{u_{in}}{\rho_b}$
- every agent spends his unit of money completely.

## Main points for takeaway:

- Concepts of fairness and their interplay with efficiency
- The Utilitarian rule may be very unfair
- "Virtual" market approach provides fair and efficient mechanism to distribute private goods
- For additive utilities it coincides with the Nash rule

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